

**Yukon Diverse Fibre Link  
Project**

**Dempster Route**

**Total Cost of Services (TCOS)  
Executive Summary**

Final



Prepared for:  
Government of Yukon  
Economic Development  
Corporate Services

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## Sign-off Sheet

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This Report contains forward-looking information with respect to, among other things, performing conceptual design, preparing cost estimates and coordinating activities. Forward-looking statements involve known and unknown risks, uncertainties, and other factors that may cause the actual results or events to differ materially from those anticipated in such statements, including as it relates to the results or performance of the proposed Project. Forward-looking statements reflect Stantec's current expectations, forecasts and projections with respect to future events, many of which are beyond Stantec's control, and are based on certain assumptions including, without limitation, with respect to general economic, market and business conditions, future operational costs and revenues. A number of factors could cause actual results to differ materially from the results presented in this report. There can be no assurance that actual results will be consistent with forward-looking estimates made in this report.

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DEMPSTER TCOS EXECUTIVE SUMMARY**

## **Abbreviations**

ACS	Alaska Communications
AP&T	Alaska Power and Telephone Company
AT&T	American Telephone & Telegraph
AVG	Average
BER	Bit Error Rate
BGP	Border Gate Protocol
CDN	Canadian Dollars
CSA	Canadian Standards Association
DWDM	Dense Wave Division Multiplex
E&Y	Ernst and Young Corporation
FOSC	Fibre Optic Splice Case
Gbps	Giga-bits per second
GCI	General Communications Inc.
HDPE	High Density Poly Ethylene
IXP	Internet Exchange Point
IRU	Indefeasible Right of Use
MTRR	Mean Time To Repair
MVFL	Mackenzie Valley Fibre Line
NOC	Network Operations Center
NWTEL	Northwestel Inc.
NPV	Net Present Value
NZ-DSF	Non Zero – Dispersion Shifted Fibre
O&M	Operations and Maintenance
RFI	Request For Information
SLA	Service Level Agreement
VDC	Volts Direct Current
VFM	Value For Money
W	Watts
YDFL	Yukon Diverse Fibre Link
YG	Government of Yukon

## Revision History

Revision No.	Date	Description	Author
0	September, 2015	Draft Executive Summary for Review	KW, ED
1	September, 2015	Final Executive Summary for Distribution	KW





# YUKON DIVERSE FIBRE LINK PROJECT DEMPSTER TCOS EXECUTIVE SUMMARY

September, 2015

## 1.0 EXECUTIVE SUMMARY

Stantec was engaged by the Government of Yukon to provide preliminary Engineering services and analysis to develop a Total Cost of Services estimate for the Dempster route in order to understand in more detail what this alternate route would cost and its technical viability. The engineering services provided by Stantec primarily included conceptual schematic design in support of developing cost estimates, so that programmatic decisions can be made regarding the implementation of the proposed Dempster fibre optic route and to understand how this project compares to the Juneau route project studied separately.

The premise of the 1,309 km Dempster route, as defined below is to provide a second route out of Yukon for telecommunications services. In the event of a failure, telecommunications services would be maintained with minimal disruption.

The following provides an overview of the costs associated with this proposed route and a comparison to the Juneau Route.

### 1.1 PURPOSE

This executive summary is provided to inform the general public of the Yukon Territory regarding the status and preliminary cost data developed for the proposed Dempster fibre optic route that is currently under consideration by the Government of Yukon.

### 1.2 BACKGROUND

It is an objective of the Government of the Yukon (YG) to provide its citizens, businesses, government operations, and visitors, access to fast, affordable, and reliable broadband and telecommunications services for the Yukon's social and economic prosperity. Improving the existing telecommunications infrastructure with a second fibre optic route has been a long standing objective of the Yukon Government to ensure reliable and effective services to support public services and private enterprise.

The YG's goals and objectives for the YDFL include, but are not limited to, providing long-term benefits to the users, future proofing of the communications infrastructure, and supporting effective competition among a wide range of service providers.

Two routes have been proposed for the second data path: a route between Whitehorse and Lena Point (near Juneau, Alaska); and along the Dempster highway from Whitehorse to Inuvik. These will be referred to as the Juneau Route and the Dempster route respectively.

### 1.3 APPROACH

The approach to the analysis of the Dempster route was to leverage the preliminary work done by Stantec in the prior phases and carry forward those assumptions that were determined to still be applicable. This data was then developed further so that conceptual network design and high level cost estimates could be established. The conceptual network developed for this analysis is proposed to be economical, highly reliable, servicable and sustainable.

## 1.4 DEMPSTER ROUTE DEFINITION

The proposed Dempster route provides a new 72 strand fibre optic cable between Whitehorse, YT and Inuvik, NWT and consists of Yukon Territory and Northwest Territory Segments as depicted in the figure below.

Figure 1 Dempster Route Map



### 1.4.1 Route Segments

For the purpose of cost estimating, four (4) route segments (A thru D) are proposed for the Dempster route as indicated in the following table. Data Traffic originating at Whitehorse would be terminated at Inuvik for handoff to the Mackenzie Valley Fibre Link Network (MVFL).

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**Table 1 Route Segments Lengths**

Segment	Estimated Length (km)	Notes
A: Whitehorse to Carmacks	175	72-strand underground fibre in conduit
B. Carmacks to Stewart Crossing	177	72-strand underground fibre in conduit
C: Stewart Crossing to Dawson City	180	72-strand underground fibre in conduit
C: Dawson City to Chapman Lake, YT	163	72-strand underground fibre in conduit
C: Chapman Lake to Village, YT	73	72-strand underground fibre in conduit
C: Village to Ft. Eagle Plains, YT	174	72-strand underground fibre in conduit
C: Ft. Eagle Plains to YT/NWT Border	97	72-strand underground fibre in conduit
<b>Subtotal Yukon Segment</b>	<b>1,039</b>	
D: YT/NWT Border to Ft McPherson, NWT	85	72-strand underground fibre in conduit
D: Ft McPherson to Inuvik, NWT	185	72-strand underground fibre in conduit
<b>Subtotal NWT Segment</b>	<b>270</b>	
<b>Totals</b>	<b>1,309</b>	

### 1.4.2 Assumptions

The following assumptions were used to define the Dempster route.

- The fibre for the entire route would be installed within the existing highway right-of-way to the extent feasible.
- New network assets will be owned by the Government of Yukon and operations and maintenance would be provided by a third party operator yet to be determined.
- The planned Life cycle of the network shall be twenty (20) years
- Traffic will be switched/routed to/from the NWTEL network at Whitehorse and at Fort Simpson at facilities to be determined.
- We have defined the existing NWTEL network connection at Whitehorse as the primary path to the outside world. This network approach was adopted due to the massive distance difference to the outside world from the MVFL route side. The shorter path will always provide a higher level of network reliability. The Ft Simpson NWTEL network connection will be defined as the secondary or back-up path to the outside world. Both paths are assumed to ultimately end up connecting to separate IXP networks in Edmonton and/or Calgary, Alberta.
- Yukon Enterprise end user services would be the responsibility of a third party operator yet to be determined.
- All electronic equipment considered in the cost estimate will only be provisioned for termination/routing of traffic at Whitehorse and Inuvik and regeneration/breakout of data traffic along the way where needed.

## 1.5 SERVICE BANDWIDTH ESTIMATE

The following twenty (20) year bandwidth projection was derived based on a ten (10) year market demand analysis performed by Planetnetworks in 2013. The results of the Planetnetworks study were updated and projected out to twenty (20) years and then used in our analysis as the expected forecast for traffic over the network. It is also noted that the service bandwidth in the network does not include handling or terminating of any analog telephone traffic. The following table provides a Traffic Bandwidth summary for the 20 year projection.

**Table 2 Twenty Year Service Bandwidth Projection**

20 YEAR BANDWIDTH PROJECTION (Gbps)									
Year 1-2	Year 3-4	Year 5-11	Year 12-13	Year 14	Year 15-16	Year 17	Year 18	Year 19	Year 20
10	20	30	40	50	60	80	90	100	120

## 1.6 DEMPSTER ROUTE TOTAL COST OF SERVICES ESTIMATE

The total cost of services for the proposed Dempster route network were derived from knowledge and experience in the construction and operation of high capacity fibre networks of similar scope and complexity in the North American Telecom industry.

Our approach was to use industry best practices and network operational metrics which have been used successfully throughout the Telecom industry. The high reliability network is proposed to be implemented to ensure proper and reliable operations throughout the outside plant and inside equipment life cycles; and was the basis for developing an accurate operational cost model. Our model consisted of the following component estimates.

### Construction Cost Estimate

A detailed construction estimate was prepared based on the concept of operations, length of the cable installation and equipment needed. Assumptions in the following categories were used to develop the construction cost estimate.

- Schedule Assumptions
  - The proposed schedule for the Dempster route is assumed to be over a thirty-six (36) month construction cycle. The total distances involved and number of crossings will require a multiple year schedule to complete all the required construction.
- Construction Approach and Methods
  - All construction activity and material shall be in accordance with the national standards applicable to the region.
  - In North America these include the Canadian Standards Association (CSA), the American National Standards Institute (ANSI); the American Society for Testing and Materials (ASTM), the National Fire Protection Association (NFPA), Rural Utilities Services (RUS) and Telecommunications Industry Association (TIA)

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- Technology Assumptions
  - The proposed network will require a number of intermediate repeater and breakout sites located within the 1309 km route. These breakout sites will require secured and fully environmentally controlled shelters to house the transport optical equipment as well as the breakout network equipment.
- Materials and Quantity Estimates
  - Detailed estimating methods were used to develop preliminary material costs.
- Contractor Related Costs
  - In addition to the material costs, cost related to labor, equipment, insurance and other expenses were estimated.

Table 3 below provides a summary of the estimated construction costs (un-escalated \$).

**Table 3 Total Capital Construction Costs**

<b>CONSTRUCTION SPREAD</b>	<b>A</b>	<b>B</b>	<b>C</b>	<b>D</b>	<b>TOTAL</b>
<b>Route Distance (Km)</b>	<b>352</b>	<b>180</b>	<b>592</b>	<b>185</b>	<b>1,309</b>
<b>Total Material \$:</b>	\$6,930,000	\$3,450,000	\$11,440,000	\$3,930,000	
<b>Total Labour \$:</b>	\$3,230,000	\$1,350,000	\$5,730,000	\$1,220,000	
<b>Total Contractor Support Costs \$:</b>	\$4,020,000	\$2,130,000	\$15,680,000	\$2,380,000	
<b>Total Capital \$ per SPREAD:</b>	\$14,160,000	\$6,920,000	\$32,840,000	\$7,510,000	
<b>TOTAL Capital Construction Costs:</b>	<b>\$61,420,000</b>				
<b>Material \$/km:</b>	\$19,700	\$19,200	\$19,400	\$21,300	
<b>Labour \$/km:</b>	\$20,600	\$19,300	\$36,200	\$19,400	
<b>OVERALL \$/km:</b>	\$40,300	\$38,500	\$55,500	\$40,600	
<b>TOTAL OVERALL CONSTRUCTION \$/km:</b>	<b>\$47,000</b>				

**Whitehorse to Stewart Crossing - SPREAD A**

**Stewart Crossing to Dawson - SPREAD B**

**Dawson to Ft McPherson - SPREAD C**

**Ft McPherson to Inuvik - SPREAD D**

**Life Cycle Cost Estimate**

A detailed lifecycle cost estimate was developed for the operations and maintenance of the proposed network over the twenty (20) year life cycle. The following table provides a summary of the operational costs.

**Table 4 Operating Expenses**

<b>OPERATING EXPENSES SUMMARY</b>		<b>PROJECT TOTALS</b>
GENERAL Office Expenses		\$4,100,000
Network Back Office Expenses		\$9,300,000
Head End and Outside Plant Equipment - Maintenance		\$3,600,000
Network - Maintenance		\$23,000,000
<b>OPERATING CAPITAL SUMMARY</b>		<b>PROJECT TOTALS</b>
Network Back-Office		\$6,800,000
Head End/Outside Plant Equipment Maintenance		\$900,000
Network Maintenance		\$2,400,000
Lifecycle - Technology Refresh		\$30,500,000
<b>Total Operating Capital Expenses:</b>		<b>\$40,600,000</b>

### Cost of Services Estimate

Considering the construction, operational, life cycle and revenue projections over the twenty (20) year period, a total net cost of services estimate was developed.

These costs include an adjustment for inflation of 2% per year. In the column labelled "NPV" the same nominal dollars are discounted back to year 2015 at a discount rate of 3.0%.

**Table 5 Dempster Route – Total Net Cost of Services Estimate**

<b>Cash Outflow/(Inflow)</b>	<b>NPV TOTAL @ 3.0%</b>	<b>PROJECT TOTALS</b>
Initial Capital Costs	\$60,900,000	\$62,700,000
Annual Owner's Costs	\$5,300,000	\$6,100,000
Annual Operating Costs	\$28,000,000	\$39,800,000
Annual Capital Renewal Costs	\$28,200,000	\$40,500,000
<i>Total IP Transit BW Required(by year 20)</i>	120 Gbps	

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**1.7 COST OF SERVICES COMPARISON**

The following table provides a side-by-side comparison of the Dempster and Juneau project estimates.

**Table 6 Comparison Between Dempster and Juneau Routes**

DEMPSTER ROUTE				JUNEAU ROUTE			
<b>PROJECT CAPITAL CONSTRUCTION COSTS</b>				<b>PROJECT TOTALS</b>		<b>PROJECT TOTALS</b>	
Route Distance (Km):		1,309				154	
Total Material \$:		\$25,750,000				\$3,990,000	
Total Labour \$:		\$11,530,000				\$2,500,000	
Total Contractor Support Costs \$:		\$24,210,000				\$3,950,000	
<b>Total Capital \$:</b>		<b>\$61,490,000</b>				<b>\$10,440,000</b>	
Material \$/m:		\$19.70				\$26.00	
Labour \$/m:		\$27.40				\$41.90	
<b>OVERALL \$/m:</b>		<b>\$47.10</b>				<b>\$67.90</b>	
<b>OPERATING EXPENSES SUMMARY</b>				<b>PROJECT TOTALS</b>		<b>PROJECT TOTALS</b>	
GENERAL Office Expenses		\$4,100,000				\$1,700,000	
Network Back Office Expenses		\$9,300,000				\$4,700,000	
Head End and Outside Plant Equipment - Maintenance		\$3,600,000				\$600,000	
Network - Maintenance		\$23,000,000				\$6,300,000	
<b>OPERATING CAPITAL SUMMARY</b>				<b>PROJECT TOTALS</b>		<b>PROJECT TOTALS</b>	
Network Back-Office		\$6,800,000				\$1,800,000	
Head End/Outside Plant Equipment Maintenance		\$900,000				\$140,000	
Network Maintenance		\$2,400,000				\$1,100,000	
Lifecycle - Technology Refresh		\$30,500,000				\$4,200,000	
<b>Total Operating Capital Expenses:</b>		<b>\$40,600,000</b>				<b>\$7,240,000</b>	
<b>CASH OUTFLOW/(INFLOW)</b>				<b>NPV TOTAL @ 3.00%</b>		<b>NPV TOTAL @ 3.00%</b>	
		<b>NPV TOTAL @ 3.00%</b>				<b>NPV TOTAL @ 3.00%</b>	
		<b>PROJECT TOTAL</b>				<b>PROJECT TOTAL</b>	
		<b>TOTAL</b>				<b>TOTAL</b>	
Initial Capital Costs		\$60,900,000				\$10,400,000	
Annual Owner's Costs		\$5,300,000				\$3,600,000	
Annual Operating Costs		\$28,000,000				\$29,400,000	
Annual Capital Renewal Costs		\$28,200,000				\$6,200,000	
		\$40,500,000				\$9,000,000	
<p>Notes: Discount rate is based on approximated long term (20 year) Government of Yukon borrowing                      NPV Total and Project Total reflect net costs for initial construction plus twenty years of                      Costs are escalated at 2% per annum. Revenues are adjusted for both growth and price changes.</p>							
<b>DEMPSTER - PROPOSED CONSTRUCTION SCHEDULE</b>				<b>JUNEAU - PROPOSED CONSTRUCTION SCHEDULE</b>			
<b>Pre-Construction</b>	<b>Construction YR-1</b>	<b>Construction YR-2</b>	<b>Construction YR-3</b>	<b>Pre-Construction</b>	<b>Construction YR-1</b>		
	33%	33%	33%		100%		
<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Year 4</b>	<b>Year 1</b>	<b>Year 2</b>		
Owner Costs (Technical)	\$2,281,000	\$420,000	\$420,000	\$420,000	\$1,150,000	\$630,000	
Fibre Cable and Conduit	\$ 7,600,000	\$ 7,600,000	\$ 7,600,000		\$ 2,900,000		
Shelter Sites	\$ 1,200,000	\$ 1,200,000	\$ 1,200,000		\$ 610,000		
Transport Optonics	\$ 670,000	\$ 670,000	\$ 670,000		\$ 830,000		
Outside Plant Infrastructure	\$ 2,900,000	\$ 2,900,000	\$ 2,900,000		\$ 1,700,000		
Contractor Related Project Costs	\$ 4,100,000	\$ 4,100,000	\$ 4,100,000		\$ 1,900,000		
Contractor Equipment Support Costs	\$ 3,400,000	\$ 3,400,000	\$ 3,400,000		\$ 1,600,000		
Customer Connections	\$ 184,000	\$ 184,000	\$ 184,000		\$ 560,000		
Contingency (@ 10% Spread C Labour Only!)	\$ 650,000	\$ 650,000	\$ 650,000		\$ 570,000		
<b>TOTAL ANNUAL CONSTRUCTION COSTS:</b>	<b>\$ 20,704,000</b>	<b>\$ 20,704,000</b>	<b>\$ 20,704,000</b>				
<b>OVERALL PROJECT (NON-Escalated):</b>		<b>\$62,112,000</b>				<b>\$ 10,670,000</b>	