



PIPE LINE TECHNOLOGISTS

Engineering Design · Economic Studies · Operations

May 31, 1956

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Lieutenant General Joseph H. Atkinson, USAF
Commander in Chief
Headquarters Alaskan Command
AFC 942
Seattle, Washington

Dear General Atkinson:

During a recent American Petroleum Institute, Division of Transportation, meeting at the Shamrock-Hilton Hotel in Houston, attended by pipeliners from throughout the United States, we had the opportunity of discussing military products pipe lines with several members of the Armed Forces. As a result of discussions with General Louis E. Cotulla, Supply and Logistics, Petroleum Division, Office of Assistant Secretary of Defense, Washington; Alfred H. Donaghy and Captain William H. Hanz, U.S. Army, Office of Quartermaster General, Washington; Major Charles L. Brasie, Traffic Division Headquarters, Washington; Captain Howard M. Reese and Dave E. Beagle, Air Materiel Command, Wright Patterson Air Force Base; and Julius L. Filand, Chief, Fuels Branch, Research and Development, U.S. Corps of Engineers, Washington, it was quite evident that the Armed Forces are in drastic need of experienced engineering talent in furthering its military pipe line program.

These people, as well as others at Middletown and various USAF Bases, have suggested that we direct to your attention the experience of our firm in designing, supervising the construction and operating products pipe line installations. Many of the unfortunate experiences with pipe lines serving defense installations throughout the world has resulted from lack of experienced professional engineering talent.

As you may or may not know, our firm, Pipe Line Technologists, Inc., pioneered and developed the techniques of connecting an Air Base to a common carrier multi-products pipe line system. To the best of our knowledge, the first Air Base ever served by domestic common carrier pipe line was at Smoky Hill, Salina, Kansas. All of the economics, procedures, engineering and operational matters from the very inception of this project to completion were handled by our engineers for Kanab Pipe Line Company, which our firm operates under a management contract.

As a result of the phenomenal success of this installation, including enormous transportation savings, the USAF and other branches of the Armed

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Forces are now utilizing pipe line transportation. Obviously, there were many stumbling blocks and unusual problems encountered in working out the details of the initial connection. To resolve these many problems, much imagination, initiative and experience was required by our engineers.

As engineers for various clients in the oil industry, we have just completed additional pipe line connections to the Big Spring and Abilene Bases in West Texas and earlier this week had conversations with the staff at Barksdale concerning pipe line facilities for handling JF-4. In view of this experience, we believe that Pipe Line Technologists, Inc., can be of some assistance to the USAF in its military pipe line program. We wish to emphasize, however, that Pipe Line Technologists, Inc., is strictly a firm of professional engineers which is in no way directly or indirectly connected to a manufacturer, supplier to the industry or a construction contractor. We, therefore, have no other interests except to see that a good, first class, modern pipe line system is designed, constructed and operated at a minimum cost. The attached brochure briefly outlines the many services we have to offer and the high caliber of our personnel.

There is no more economical or safer means of transporting petroleum products than through a pipe line system properly designed and operated by competent personnel. Although our knowledge of pipe line installations under your Command is quite limited, we would certainly welcome an opportunity to assist you and your staff any way possible.

In compliance with a request from the United States Army, Quartermaster's Office in Washington, we anticipate having one of our operating experts working on the Haines-Fairbanks line in the near future.

If your Command is considering additional pipe line installations or other matters relative to military pipe lines, we would appreciate an opportunity of conferring with your staff to assist the Defense Program wherever possible.

Yours very truly,

PIPE LINE TECHNOLOGISTS, INC.

ORIGINAL SIGNED BY
HERBERT E. FISHER

President

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Attachment

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